



Find out 8 most common reasons, why our customers have chosen Koho PSA.

WHY CHOOSE KOHO PSA



1 Better time management and less mistakes

– Bringing the way of working to modern times

Many companies come to realize, that their company's current system is not keeping up with modern times. Or, that things are done in a complicated way, by juggling multiple systems that don't properly discuss with each other.

Indeed, one of Koho PSA's most important features is unifying the operating platform.

Combining relevant information and extracting up-to-date information from separate sources and data silos is often nightmarish. Instead, Koho PSA offers complete and timely information for your whole company. No more tedious manual upkeeping of Excels and various systems.

You'll also manage with less administrative tasks and expenses. When using only Excels or fiddling with multiple separate systems manually, you often just lose time and gain mistakes. With Koho PSA, you can put unnecessary tasks and lost profit in the past.



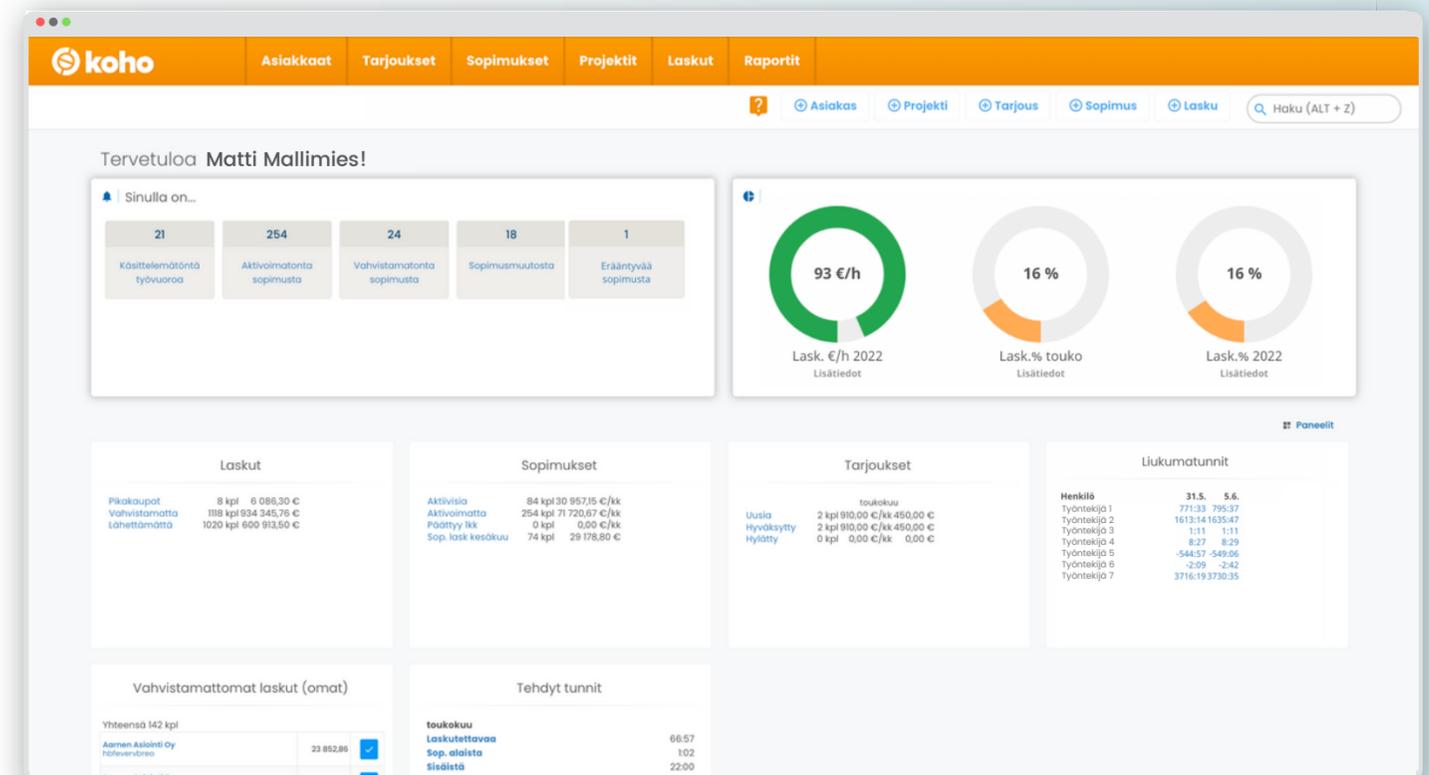
In Koho PSA, you're able to manage all your essential business operations in one system

Some of the features you can find in Koho PSA:

- CRM with tender and contract management
- Work time management and time tracking
- Repetitive work and task management
- Invoicing and purchase invoice management
- Vast and easily accessible reports
- Ticketing and collaboration portal
- Workload and resource management
- Clever automations throughout

By using Koho PSA, your company will use less time taking care of invoices. The system automatically creates complete invoicing material from, for example, contracts and time entries, according to your preset rules.

Thus, invoicing is effortless and you'll increase your company's cash flow.



Read how Accountor, one of the biggest financial administration companies in the Nordics, improved their functions with the help of Koho PSA.

[Read more](#)



2 Smarter task management to clarify work processes

The work at accounting firms is notoriously shattered in smaller pieces that require accuracy and strict time management skills. In addition, as those small pieces are connected to a bigger work entity, multitasking and being aware of the big picture is essential.

Koho PSA has a variety of different functions and automations that bring accuracy and establish systemized processes to your daily work. Recurring tasks are managed in Koho PSA with work orders, which keep you up to date with deadlines and priorities, and you can be sure that every work phase ends up on an invoice. The system tells you what to do for each customer, not the other way around

Also, as all information, work entities and to-do's are easily accessible in one system, filling in for your colleague is a no-brainer.

Read how Tilihalme improved their task management.

[Read more](#)



3 On-time and transparent information on reports

One of the most challenging tasks for managers is to be able to make fast decisions. To support the process, it's not enough to have reports that are only updated during the night, for example. You need to have timely information available at all times.

In Koho PSA, you can create reporting views that are useful specifically for your needs, in one place in an easily accessible, comprehensible format. The management can access their most valuable reports with just a few clicks. Sensible, timely reports that let you spot also the anomalies help you to make good decisions.

In order to develop even more efficient processes, you can take advantage of the profitability reports. Those also help you to understand, which customers require more than bring in income.

Read how HM-Tilipalvelu improved their profitability with Koho PSA.

[Read more](#)



If the data is found in Koho, you can also have it on a report.



4 Effortless and secure collaboration

Scattered information and multiple non-integrated tools bring trouble for collaboration and communication. Koho PSA aims to group all essential information in one place, which enables cohesiveness and helps everyone to stay on track of what's going on.

Koho PSA also has two add-on services that make your everyday life even smoother: ticketing and the Portal. The **ticketing** feature centralizes all customer communication and work requests. You can e.g. prioritize tickets and track the time used for a ticket and put it on an invoice. The collaboration **Portal** allows you to share files with your customer in Koho PSA. You can e.g. target material for a specific period and attach them to work requests.

The biggest benefit of both ticketing and Portal is the increased information security, especially compared to using only email. There's no need to dig around another person's email when they're absent or to handle sensitive information via email.

Read more about improving collaboration with ticketing and the Portal.

[Read more](#)



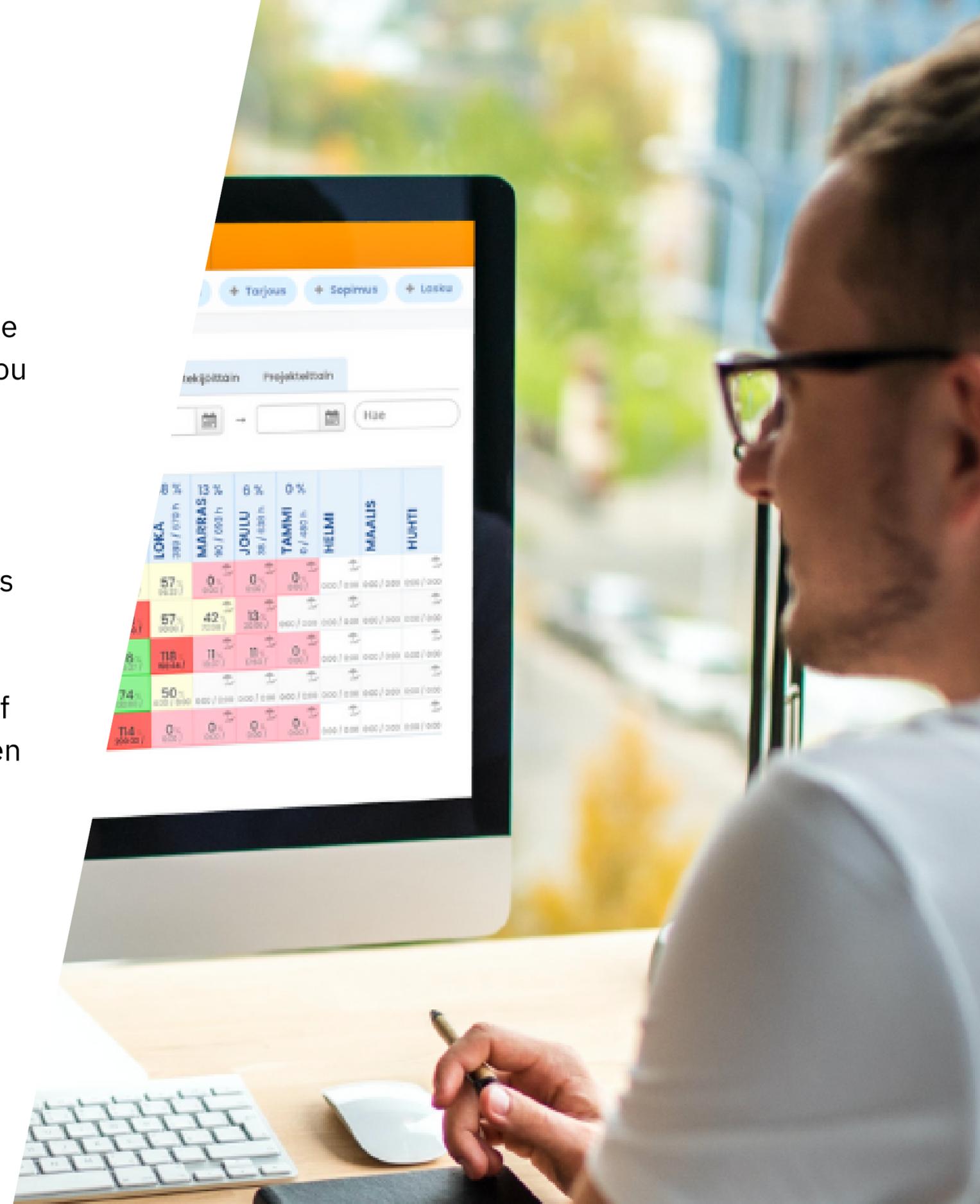
5 Better use of available resources

With timely resource management you ensure, that you have the right people doing the right things, at the right time. To support the resourcing process you should have a proper tool to easily upkeep information.

In Koho PSA, the information is visible to all and easily interpreted. You can view the current resource status of an individual, a team, and all personnel. The reports also show you the division of resources between your company's internal work and customer work.

A very useful report is the workload report, which shows you the workload of individual employees. This helps you to balance the division of tasks between employees, which improves efficiency and personnel wellbeing.

When you have a system that tells you, where resources are spent and where the challenges are, you can make smarter resource management → profitability increases.



5 Standard functions that can be widely customized to fit specific needs

Koho PSA gets a significant amount of praise for its customizability. Many out-of-the-box systems function on a "take it or leave it" -principle. Instead, Koho PSA can be customized to fit your company's needs as much as possible. You can have all the buttons, views and tabs that are unnecessary for your company hidden. This enables you to enjoy a simple view and a streamlined process. The lack of clutter speeds up your work.

You can also have custom solutions within your company. For example, you can give your hour recorder a more simplified view than the main user.

In addition, onboarding Koho PSA is customer-specific, too. With the help of a base questionnaire, we seek to understand your company's processes and ways of working. Based on that, your account will be built ready to use. During our trainings, we will guide you to use Koho PSA in a way that is best specifically for your company.

Read how Mediatili became happy Koho PSA evangelists.

[Read more](#)



6 Integrations to boost effectiveness

Acquiring just one heavy-duty system is nowadays not always the best solution in the long run. Especially for small and mid-sized companies it's not viable at all. Instead, there is an abundance of good, smaller systems, that are focused on managing just a few areas very well. Connecting those with each other is easy and cost-efficient. Integrations help you to ensure the transfer of data between apps and systems, and to create savings in both time and money.

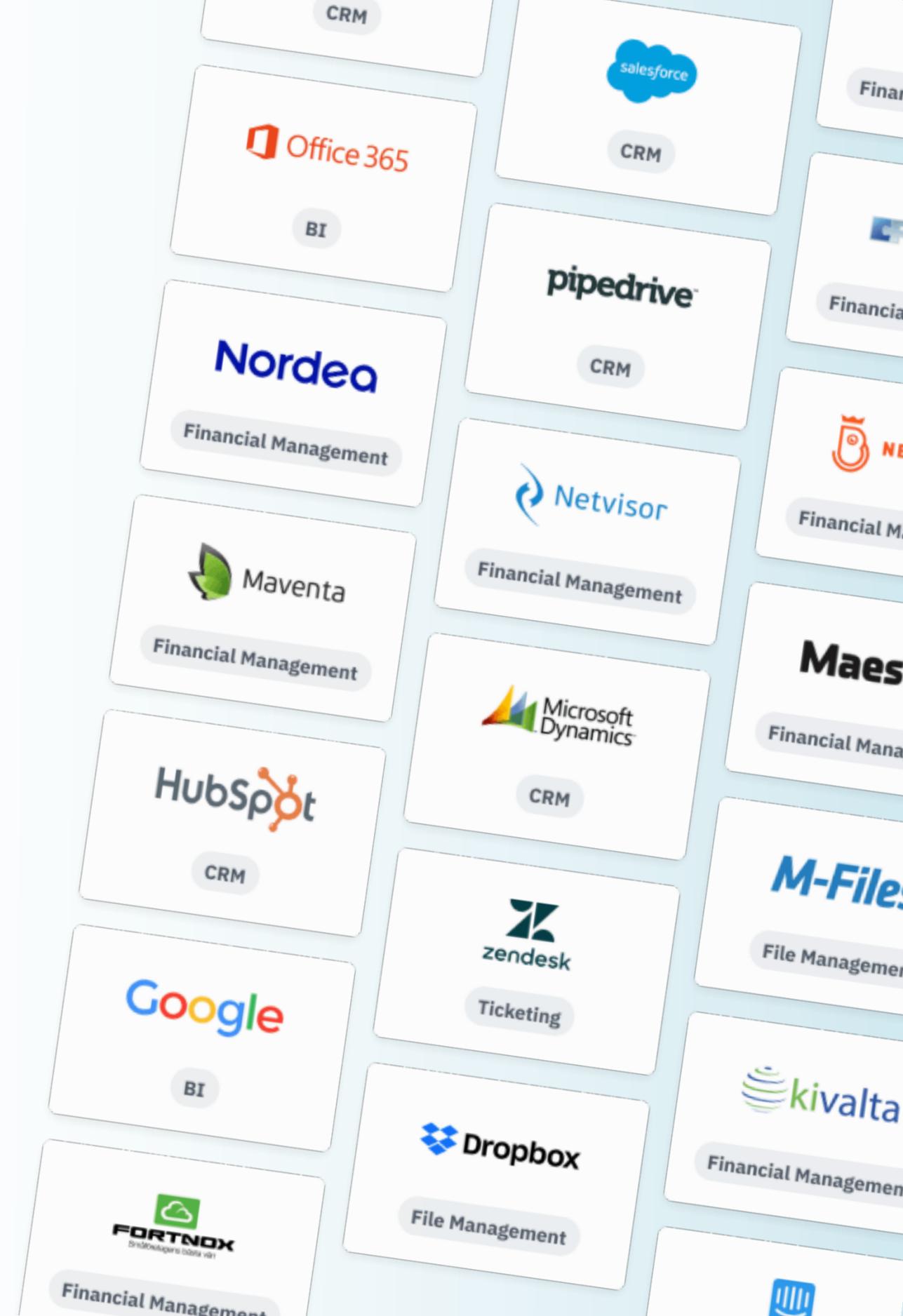
Koho PSA has already over 70 ready integrations and the means to make new ones.

Ready integrations can be found for:

- financial management software
- CRMs
- file management software
- ticketing software
- E-signature software
- BI-software

See some of Koho PSA's over 70 ready integrations.

[See more](#)



7 Great support in deployment and a proactive touch

We modify the deployment process according to how widely you wish to take Koho PSA in use, the size of your company, and which aspects are most important to your business. Each training session and meeting is held remotely, so it doesn't matter where in the world you are.

The deployment is made easy for you, and you'll have a ready-to-use system at your disposal after only 6 steps. We make sure, that you will get the best out of Koho PSA. Many of our customers have stated, that they've found functions in the system that they didn't even think to ask for, and which proved to be extremely useful.

We at Koho PSA have acquired a vast know-how from a long history of working with accounting firms and the financial management industry. Thanks to our experience, we are able to proactively suggest better ways of operating.

Read about Accotilit's journey of renewing their accounting work tool.

[Read more](#)



Koho PSA helps your company to reach a more efficient future by unifying all your business processes, from tenders to invoicing and everything in between.

Would you like to have a more in depth look?

By booking a remote consultative meeting – for free of course – we can discuss your needs and wishes. You'll also have a better understanding on how Koho PSA can improve specifically your company's everyday life.

Go ahead and book a meeting here:

Book a meeting



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